



**BOYS & GIRLS CLUBS
OF GREATER SALT LAKE**

2018-2019 ANNUAL REPORT



OUR MISSION

Our mission is to inspire and empower youth to realize their full potential as productive, responsible, and caring citizens.

OUR COMMUNITY

- 66% of our members are from low-to-moderate-income homes.**
- 37% are from single-parent homes.**
- 43% are from minority populations.**

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LEADERSHIP

The 2018-19 fiscal year was busy and exciting thanks to the incredible support of our donors and the hard work of our Board of Directors and staff team. Construction was launched on two capital projects – the expansion and remodel of the Murray Club (now known as the Larry H. & Gail Miller Family Club) and a brand new clubhouse in the Fairpark neighborhood. These projects will allow us to bring 200 youth and teens off waiting lists immediately and hundreds more in the years to come. Fundraising continues to support these projects and every dollar counts. If you have yet to make a gift or pledge, now is the time!

Looking toward the future, our board of directors and staff collaborated to develop a new five-year strategic plan. This plan, called Building Great Futures 2025, has a single focus – to create an Optimal Club Experience for every youth and teen who comes through our doors. We can measure our progress using the National Youth Outcome Survey which is administered annually to club members. Using this tool we can capture the perceptions our club members have about their experience at the Club – how safe they feel, their connections with peers and adult staff, how much fun they have, and much more. The plan includes: aggressive investment in talent development strategies (because the staff experience IS the club experience!); improving the appearance and functionality of our facilities; and implementing new and dynamic programs to meet the evolving interests of our club members. In order to tackle all this, we will need strong governance, financial stability, and a robust, multi-year, resource development strategy. Each of these elements is addressed in the plan with specific action steps and measurable metrics to monitor progress.

We are excited to be embarking on this journey and hope we can count on your continued investment to make it all a reality. We thank you and our kids thank you!

Sincerely,

LeAnn Saldivar
President/CEO

Wendy Cowley
Vice President

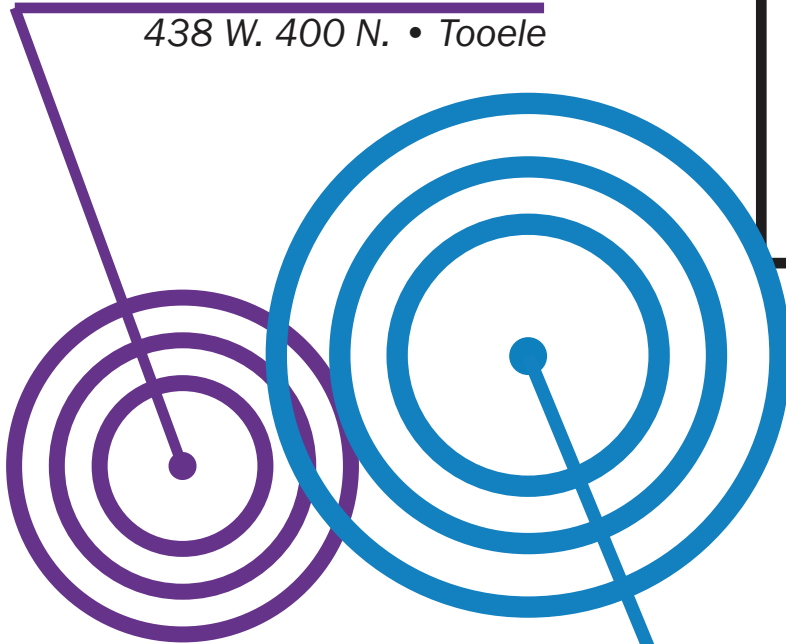


LOCATIONS

We serve nearly
7,000 youth
annually at our
7 Club sites in
Salt Lake,
Carbon, and
Tooele counties.

Tooele Boys & Girls Club

438 W. 400 N. • Tooele



Price Boys & Girls Club

30 E. 2nd S. • Price



Capitol West Boys & Girls Club

567 W. 300 N. • Salt Lake City

Larry H. & Gail Miller Family Club

244 E. Myrtle Ave. • Murray

Lied Boys & Girls Club

464 S. Concord St. • Salt Lake City

Midvale Boys & Girls Club

7631 S. Chapel St. • Midvale

Sugar House Boys & Girls Club

968 E. Sugarmont Dr. • Salt Lake City

GREAT FUTURES CAPITAL CAMPAIGN

Fall time means back to school and back to the Club! Things are moving quickly and we invite you to visit and see the exciting progress we are making on these projects. If you would like to schedule a tour, please call our office at 801-322-4411.

Larry H. & Gail Miller
Family Club
(Murray Site)

The newly expanded and remodeled Larry H. & Gail Miller Family Club is open and operational! The Grand Reopening held September 5th was a great success and we thank all of you who attended. If you were unable to be there, we welcome you to arrange a tour anytime. The new lobby, games room, STEAM Center and Teen Center look fabulous and our kids and teens are having a blast exploring the new amenities.

Spence Eccles Club
(Capitol West Site)

The Spence Eccles Club is taking shape as steel, masonry, and concrete work nears completion. Our staff enjoyed a “hard hat” tour recently and are excited to move in and run programs in the new building. Construction delays continue, however, with a completion date now set for late winter 2020. We would be delighted to have you visit for your own sneak peek anytime!





“The Club helps connect us to opportunities for scholarships and as the 2020 Youth of the Year for my Club, I already have some scholarship money!”

— Sheila H.

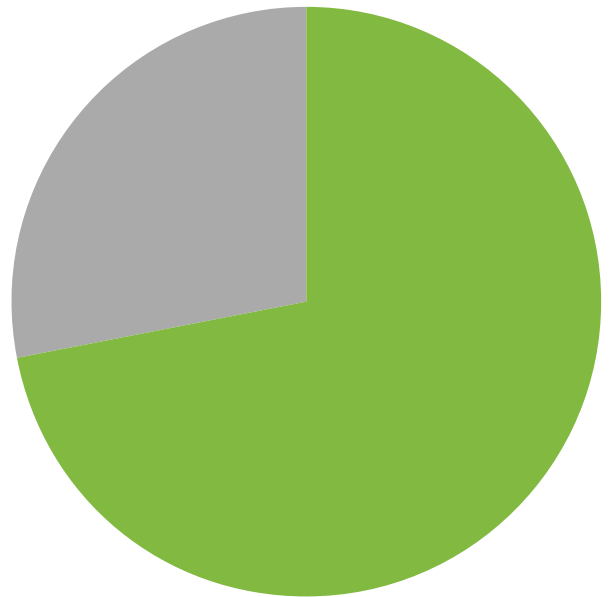
2020 Capitol West Youth of the Year

OUR IMPACT: ACADEMIC SUCCESS



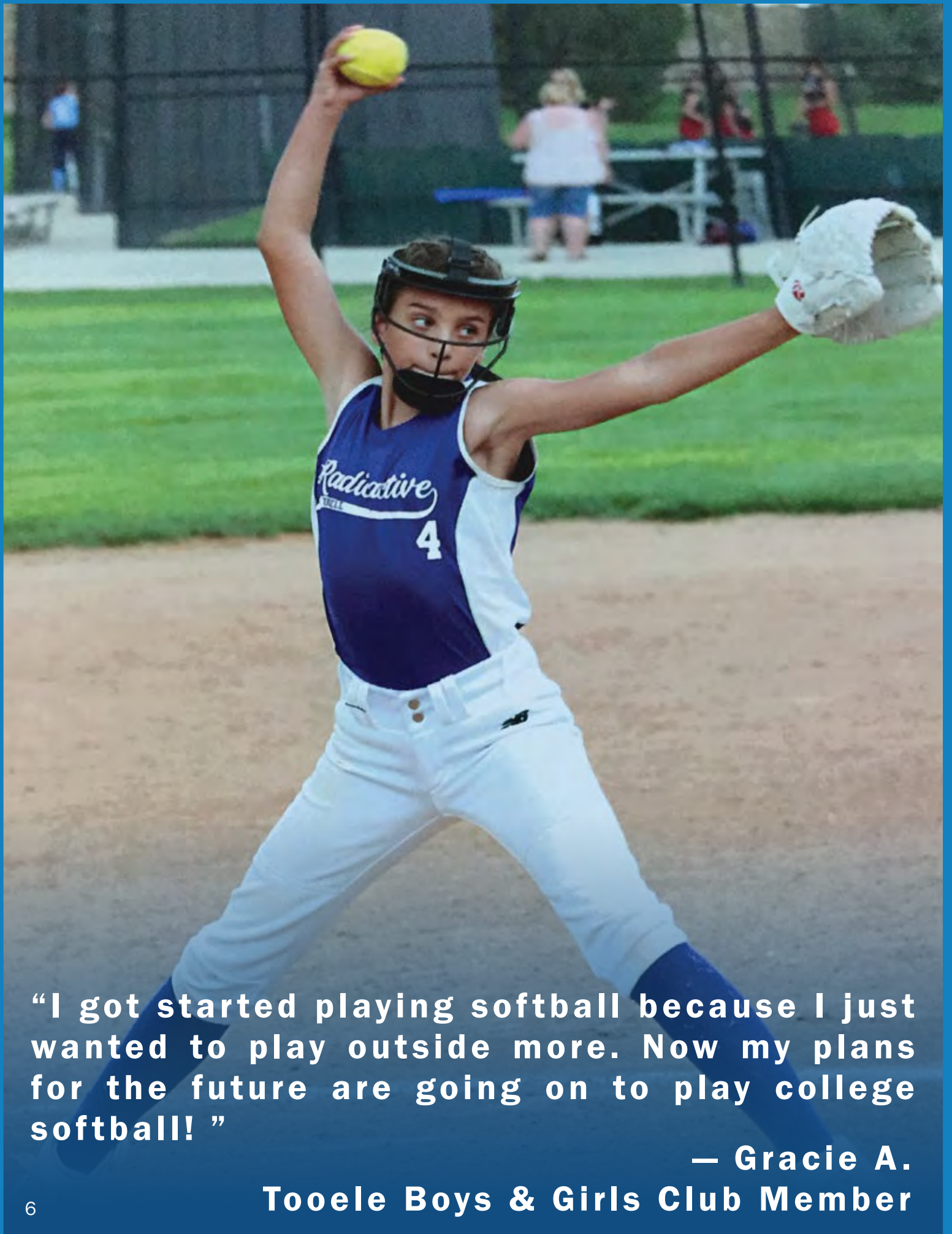
74%
of Club members
are on track to
graduate.

72%
of Club members feel
that Club Staff are
looking out for them.



95%

of our Club seniors graduated on time,
and over a quarter were
first-generation graduates!



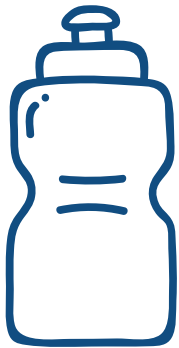
“I got started playing softball because I just wanted to play outside more. Now my plans for the future are going on to play college softball!”

**— Gracie A.
Tooele Boys & Girls Club Member**

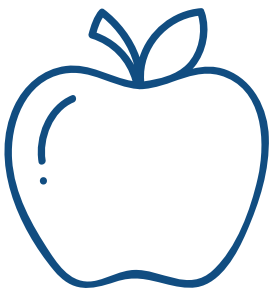
OUR IMPACT: HEALTHY LIFESTYLES



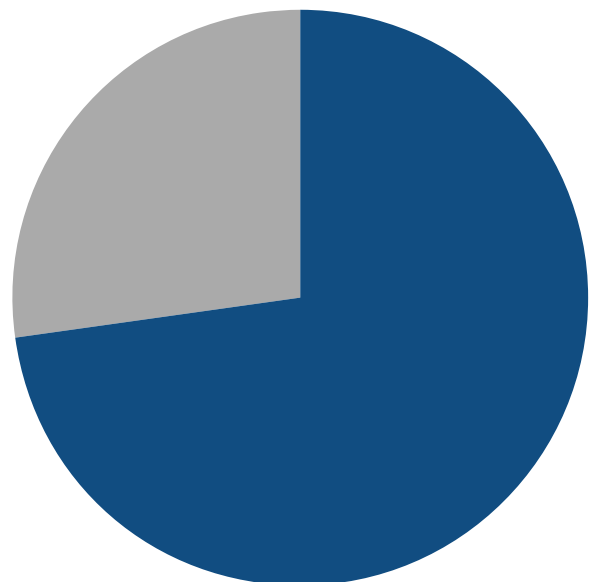
55% of Club members
engage in the recommended
amount of physical activity
(5+ days per week.)



54% of Club members
have strong physical
wellbeing.



73% of Club members
report low involvement
in risky behaviors, such
as fighting or consuming
alcohol or drugs.

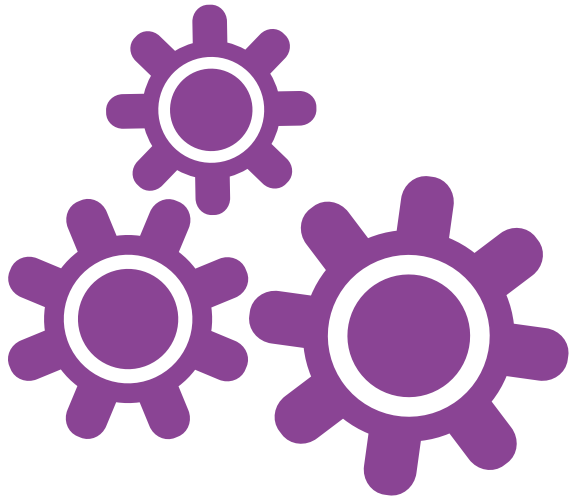


“Whether it’s something small like helping out around the Club or [something big like] leading a national service project, I feel like I’m making a positive impact on the world.”

**— Jaime D.
2019 Sugar House Youth of the Year**

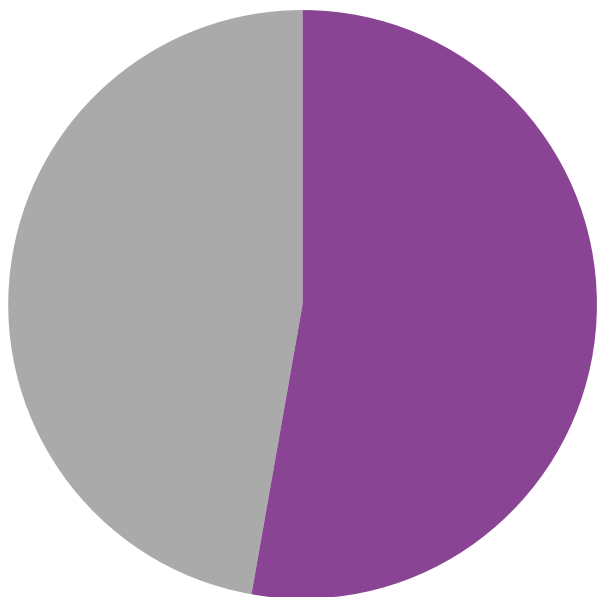


OUR IMPACT: GOOD CHARACTER & CITIZENSHIP



67% of Club members
volunteer in their
communities.

68% of Club members
have developed strong
leadership skills.



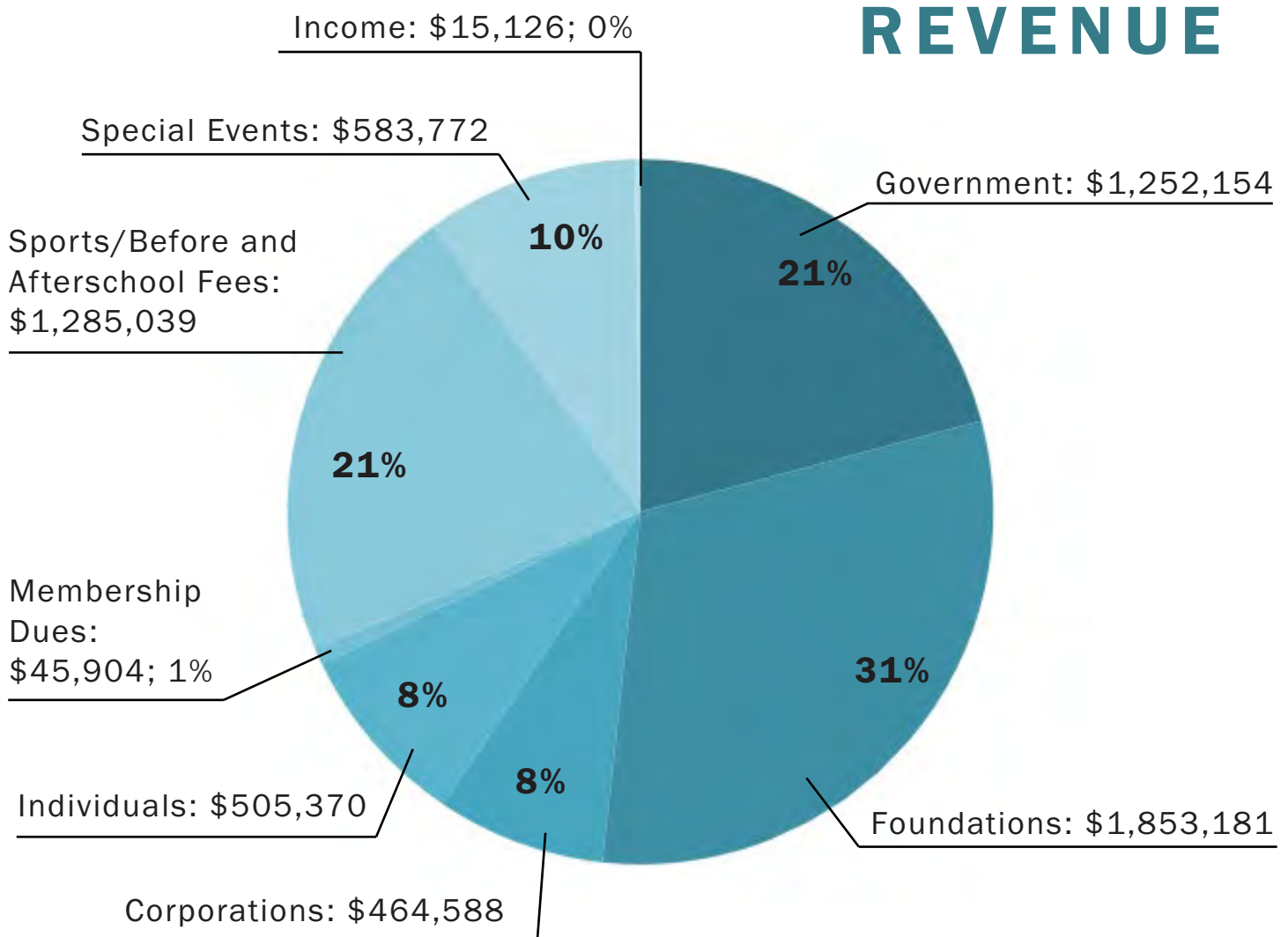
53% of Club members
have demonstrated strong
teamwork skills.

REVENUE & EXPENSES

EXPENSES

	Program services	Management & General	Fundraising	Total
Expenses	\$3,947,915	\$549,121	\$341,387	\$4,838,423
Percentage	81.6%	11.3%	7.1%	100%

REVENUE



2018-2019 FINANCIAL STATEMENT

ASSETS

Cash & Cash Equivalents	\$638,094
Investments	\$1,317,641
Accounts Receivable	\$159,674
Pledge Receivable	\$1,107,121
Prepaid Assets	\$1,655
Restricted Cash & Cash Equivalents	\$16,051
Land, Buildings & Equipment, Net Other Assets	\$8,724,226
Other Assets	\$7,621

TOTAL ASSETS **\$11,990,083**

LIABILITIES & NET ASSETS

Accounts Payable	\$181,508
Accrued Liabilities	\$557,090
Long-Term Debt	\$990,356

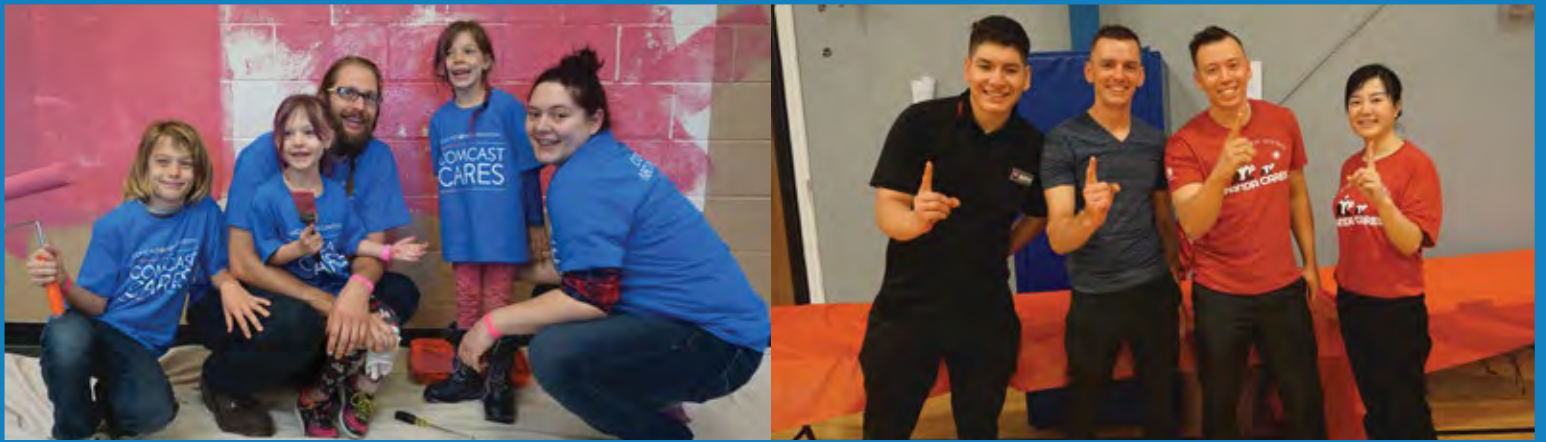
TOTAL LIABILITIES **\$1,728,954**

NET ASSETS

Unrestricted	\$4,164,756
Temporarily Restricted	\$6,081,953
Permanently Restricted	\$14,420

TOTAL NET ASSETS **\$10,261,129**

**TOTAL LIABILITIES
& NET ASSETS** **\$11,990,083**



THANKS TO OUR GENEROUS VOLUNTEERS!

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 Nimaa Osman
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 Emily Richins
 Rio Tinto
 Marilyn Rodriguez Monagas
 Rotary
 Haley Russell
 Isis Russell
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GSLCLUBS.ORG**

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Alicia Vought
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GREAT FUTURES START HERE.